





MISSION STATEMENT

The American Chamber of Commerce in Poland seeks to be the leading voice for international investors in Poland, representing its member companies in creating business friendly environment in Poland.



AMCHAM IN POLAND

The Chamber exists in Poland since 1991 and has currently over 300 members representing American companies operating in Poland.

Headquartered in Warsaw, AmCham has also two regional offices: Wroclaw and Krakow.



US investment in Poland in the last 20 years

- US direct investment in Poland in the last 20 years exceeds \$20 bln
- US companies have created more than 200 000 jobs directly and possibly the same in cooperating companies

Source: AmChams report on 20 years American Investments in Poland



Poland Still Matters: U.S. Firms Should Stay the Course

According to most recent figures, there are more Polish manufacturing workers on the payrolls of U.S. foreign affiliates (roughly 100,000 workers) than manufacturing workers employed by affiliates in Spain (98,000), Ireland (56,000) or even Japan (79,000) and South Korea (58,000) for that matter.

„The Case for Investing in Europe” June, 2013, the European Council of American Chambers of Commerce



AmCham Survey : How to enhance further reinvestment in Poland?

What % of your overall investment in Poland to date was reinvestment?

40% - 60%

Is your company planning reinvestment in Poland?

87% companies are planning further investment projects in the next 1-3years (production, R&D and BPO)



What are the most important factors when planning reinvestment?

1. Availability of skilled labour force
2. Proximity to your existing and potential clients
3. Cost of doing business in Poland
4. Positive investment climate
5. Size of the market
6. Investment incentives & local support (local authorities, SEZ)



What challenges have you faced in Poland?

- Complicated tax and finance law / tax risk / instability
- Unflexible labour code regulations
- Public procurement law favouring „the lowest price”
- Lately lack of interest / support from top governmental officials for companies planning to expand their business in Poland vs new potential FDI



What challenges have you faced in Poland?

- Cooperation with universities to fully understand investors needs and their model and operation
- Receiving of EU grants
- EC questioning principles of Polish operational programs
- Growing cost level



CONTACT US

Joanna Bensz

Board Member, AmCham

E: joanna.bensz@pmgroup-global.com

American Chamber of Commerce in Poland