

**POLISH INFORMATION
AND FOREIGN INVESTMENT AGENCY**

**FDI inflow into Poland in 2013
Trends and Prospects**

**Iwona Chojnowska-Haponik
Director
Foreign Investment Department**

Warsaw, June 26, 2013

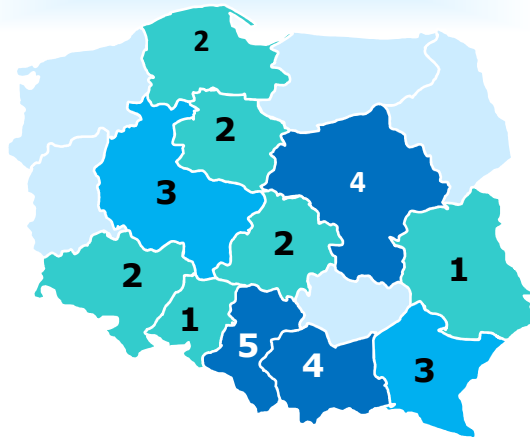




Investment projects completed in 1H2013 assisted by PALiZ



27 COMPLETED PROJECTS



8,043 NEW WORK PLACES

The largest investors in terms of the number of created job places

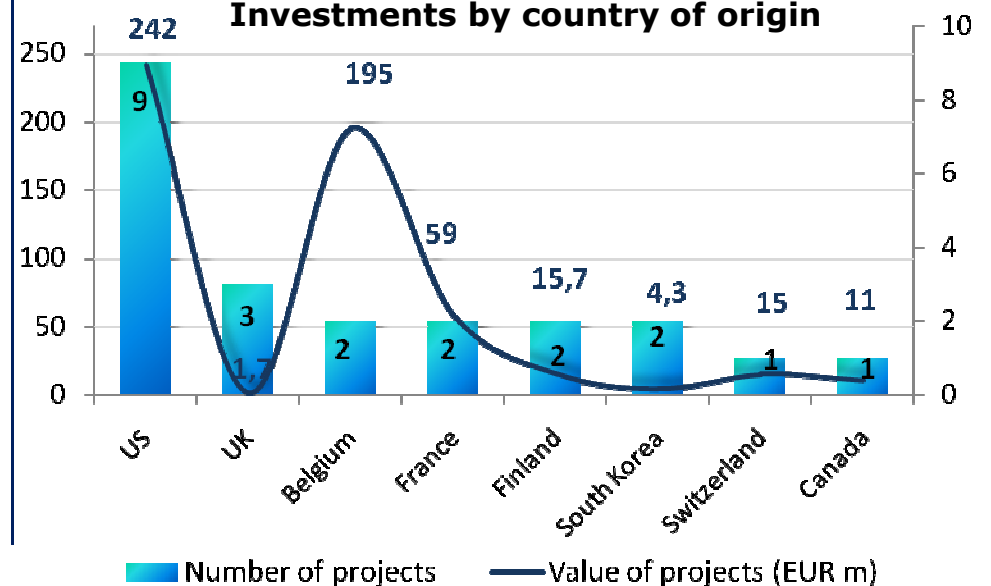


550.6m EUR OF INVESTMENT

The largest investors in terms of invested capital



Investments by country of origin









Investment projects completed in the first half of 2012 and 2013

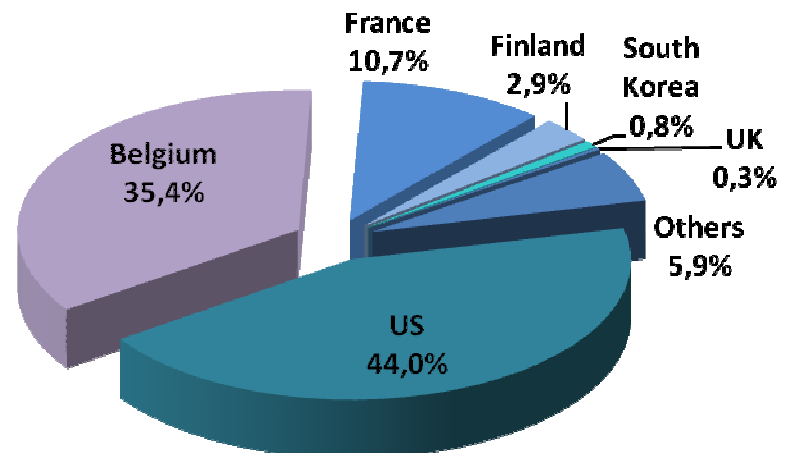
	As of June 2012	As of June 2013	% of 1H 2012 result
Number of projects	27	27	100%
Investment value (EUR m)	782.6	550.6	70%
Employment	5,514	8,043	146%



Completed projects by country of origin in 1H2013

Country	Number of projects	Investment value (EUR m)	Employment
US 	9	242.2	3,366
UK 	3	1.7	245
Belgium 	2	195	1,048
France 	2	59	1,313
Finland 	2	15.7	530
South Korea 	2	4.3	521

Share of capital invested by a given country in the total value of completed projects

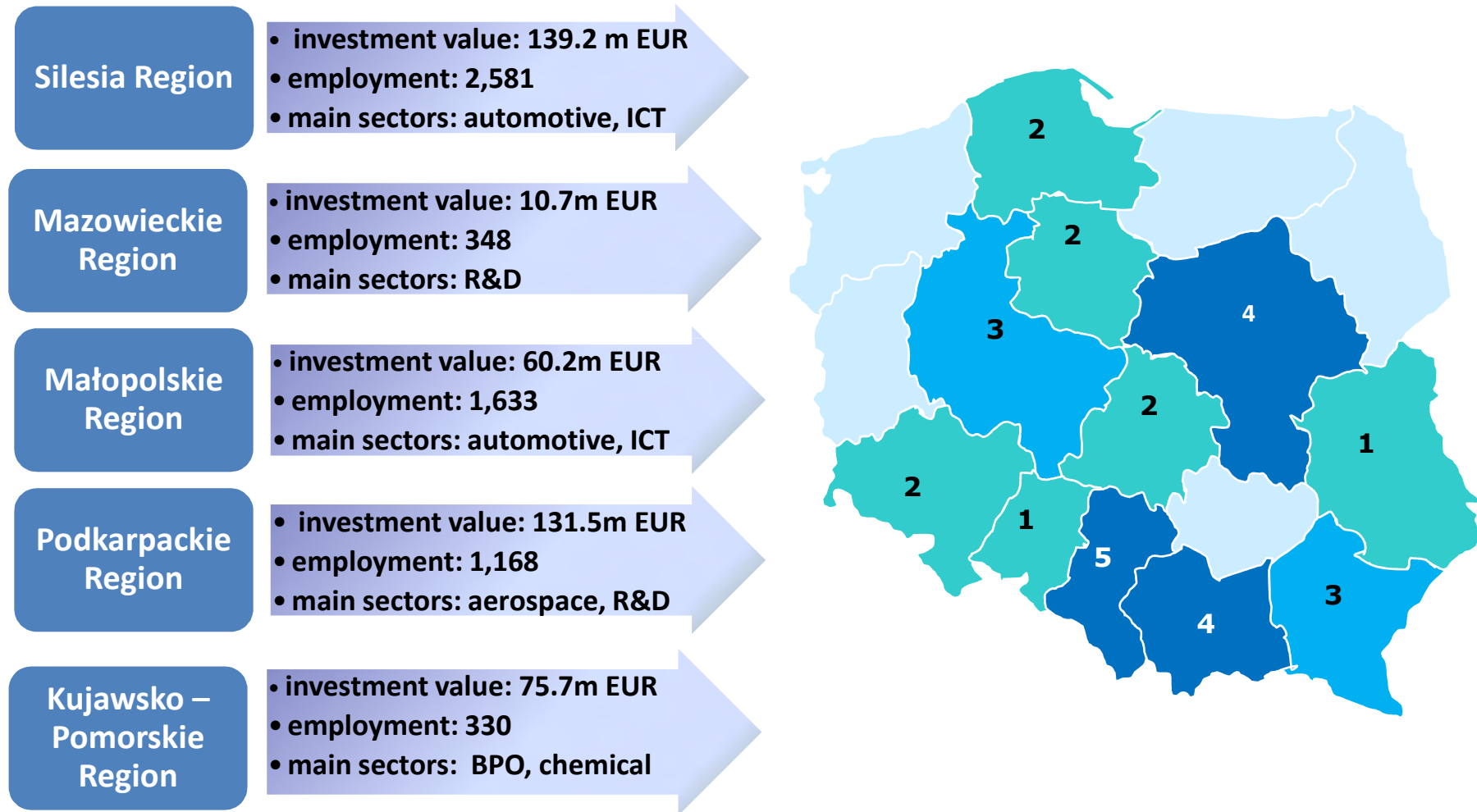


Completed projects by sector in 1H2013

Sector	Number	Value (EUR m)	Employment
BSS+ ICT	8	12.5	3,349
R&D	6	68.1	695
automotive	5	190	1,401
electronics	2	45	1,050
machinery	2	14	200



Completed projects by region in 1H2013



Characteristics of projects completed in 1H2013

➤ Value

- The value of all **27** completed projects in the first half of 2013 exceeded **550m EUR**
- Average value of completed project mounted to **20m EUR**
- **44%** of projects were reinvestments

➤ Employment

- Thanks to 27 investment projects **8,043** new work places will be created
- Average employment related to single investment will be **298** persons



➤ Incentives

- **33%** of serviced investors decided to locate in special economic zones
- **26%** companies applied for government grants

➤ Sectors

- The following sectors prevailed: **business services sector and ICT**, (responsible for creation of over 50% of all new job places), **automotive** (having over 16% share in overall investment outlays)

➤ Countries

- Most of investment originated from the **USA** (41% share in created job places and almost 44% share in the CAPEX), **UK** and **Belgium**

Major investments in manufacturing sector in 1H2013



- **value:** 15m EUR
- **employment:** 250
- **sector:** electronics
- **product:** aluminum components for telecom
- **location:** Łęborg



- **value:** 75m EUR
- **employment:** 50
- **sector:** chemical
- **product:** silica
- **location:** Włocławek



- **value:** 28.5m EUR
- **employment:** 357
- **sector:** automotive
- **product:** ATV
- **location:** Opole



- **value:** 95m EUR
- **employment:** 10
- **sector:** automotive
- **product:** Astra 5
- **location:** Gliwice



- **value:** 30m EUR
- **employment:** 800
- **sector:** electronics
- **product:** automatic controls & motors
- **location:** Niepołomice



- **value:** 29m EUR
- **employment:** 513
- **sector:** automotive
- **product:** cooling & lightning systems
- **location:** Skawina, Chrzanów



- **value:** 35m EUR
- **employment:** 300
- **sector:** automotive
- **product:** steering systems
- **location:** Tychy, Gliwice

Manufacturing projects:

- 12 investments
- 350m EUR of investment
- 3,001 new work places





Major investments in services sector in 1H2013



sector: R&D
 investment: 1.8m €
 Employment: 300
 location : Warsaw,
 Poznań, Łódź

sector: BPO
 investment: 1.5m €
 employment: 300
 location: Łódź



sector: BPO
 investment: 0.7m €
 employment: 280
 location: Toruń

sector: ICT
 investment: 6.5m €
 employment: 2000
 location: Katowice



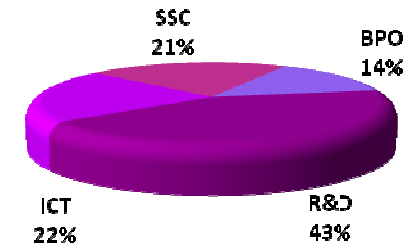
sector: ICT
 investment: 0.2m €
 employment: 200
 location: Kraków

sector: R&D
 investment: 0.2m €
 employment: 50
 location: Katowice



Business Services projects

- 8 investments in BSS (BPO, SSC, ICT)
- 6 R&D projects
- 4,044 new work places
- 80.6m EUR of investment



Active projects serviced by PAIIIZ (as of June 2013)

As of June 2013, PAIIIZ assisted 157 potential investments:

- Value of investment: **EUR 4.1 bn**
- Number of new work places: **28.6 thous.**
- Main sectors:
 - **BSS + ICT (47)**
 - **automotive (21)**
 - **R&D (14)**
 - **food-processing (8)**
- Major countries - investors:
 - **USA (42)**
 - **Germany (18)**
 - **China (16)**
 - **United Kingdom (10)**

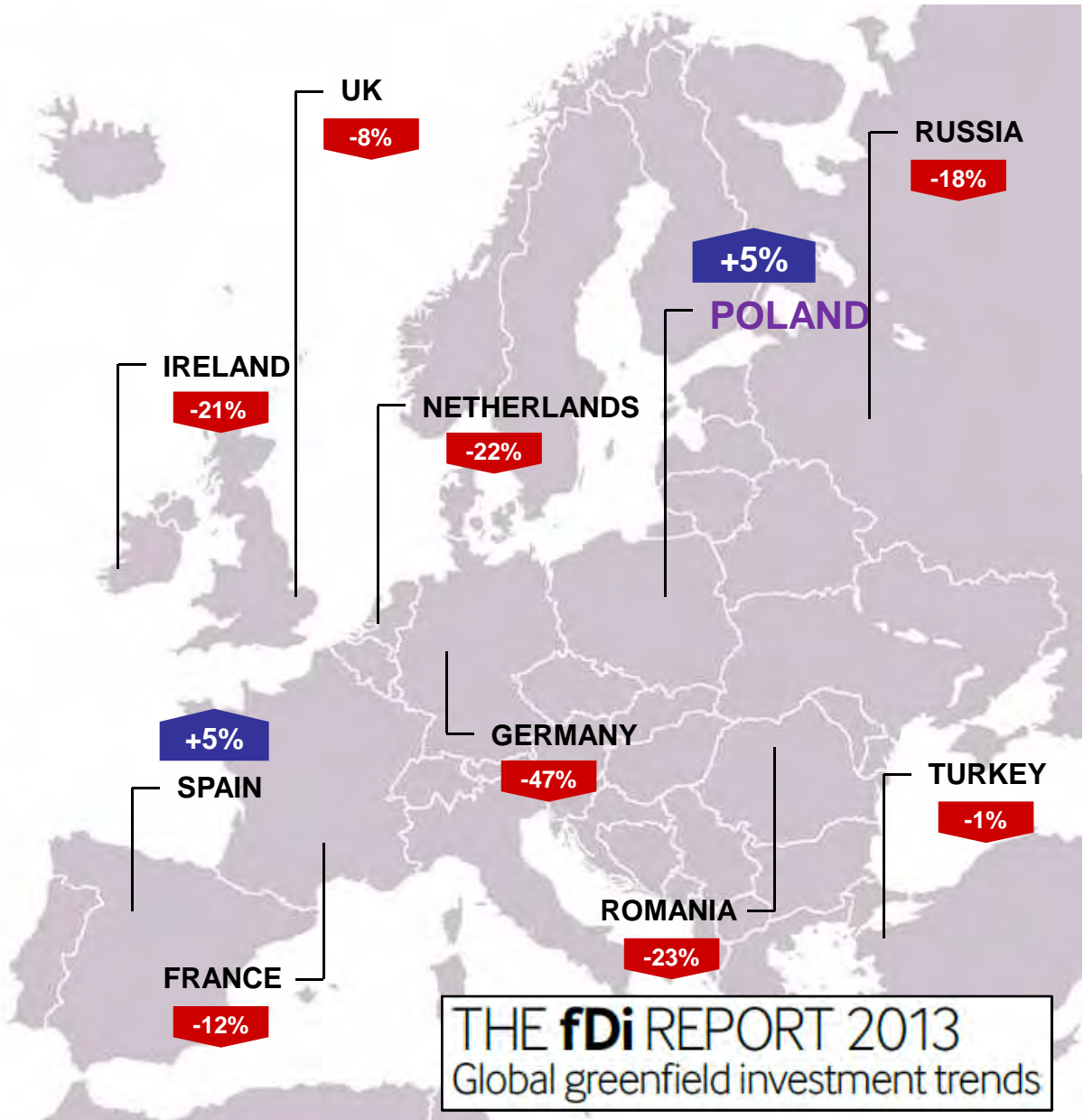


Increase in the number of *greenfield* projects in Poland

(percentage change 2011 – 2012)

TOP 10 DESTINATIONS COUNTRIES IN EUROPE IN 2012

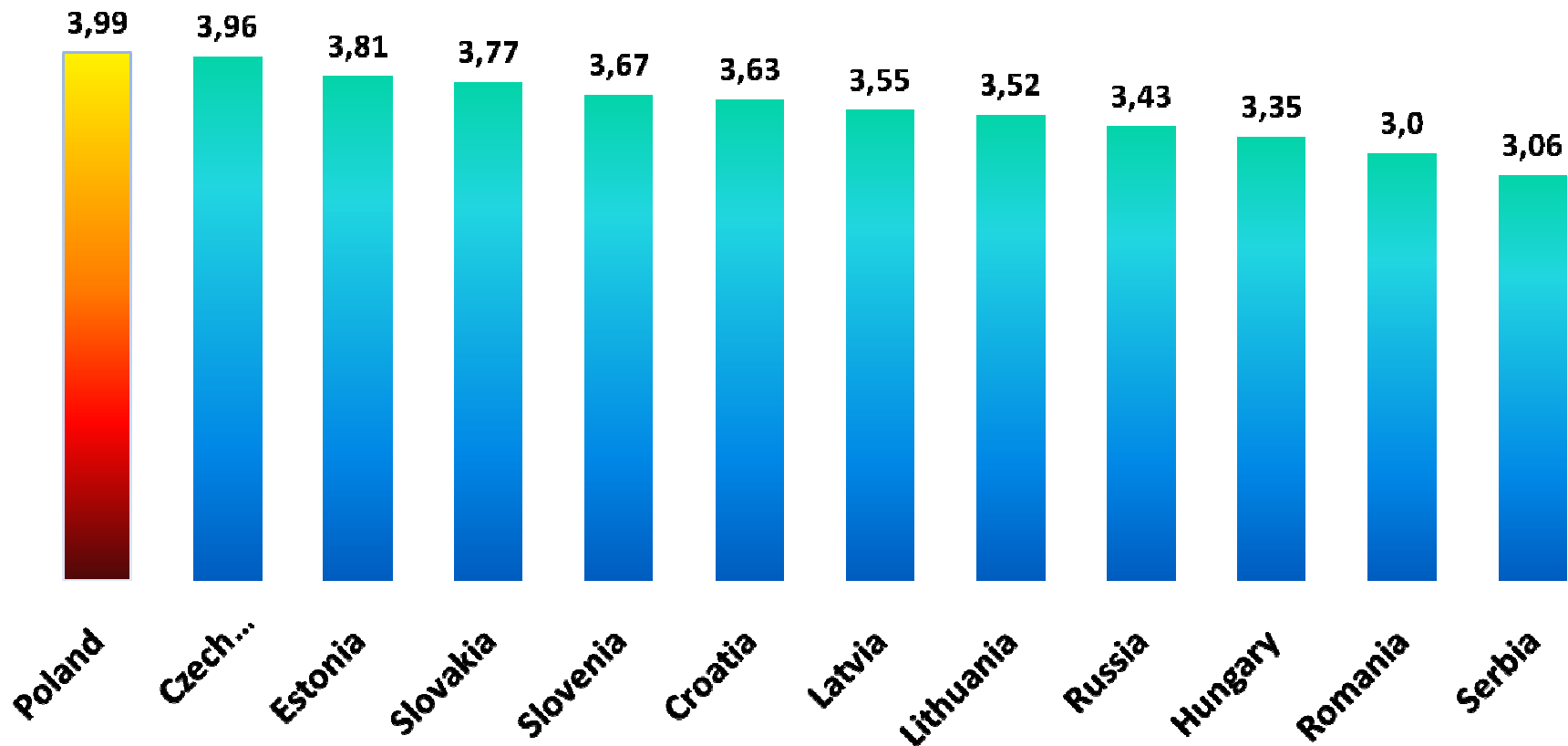
Country	Number of projects
UK	812
Germany	410
Spain	278
Russia	265
France	244
Poland	237
Ireland	147
Netherlands	145
Romania	138
Turkey	133
Other	1 082
Total	3 891



Economic survey CEE 2013

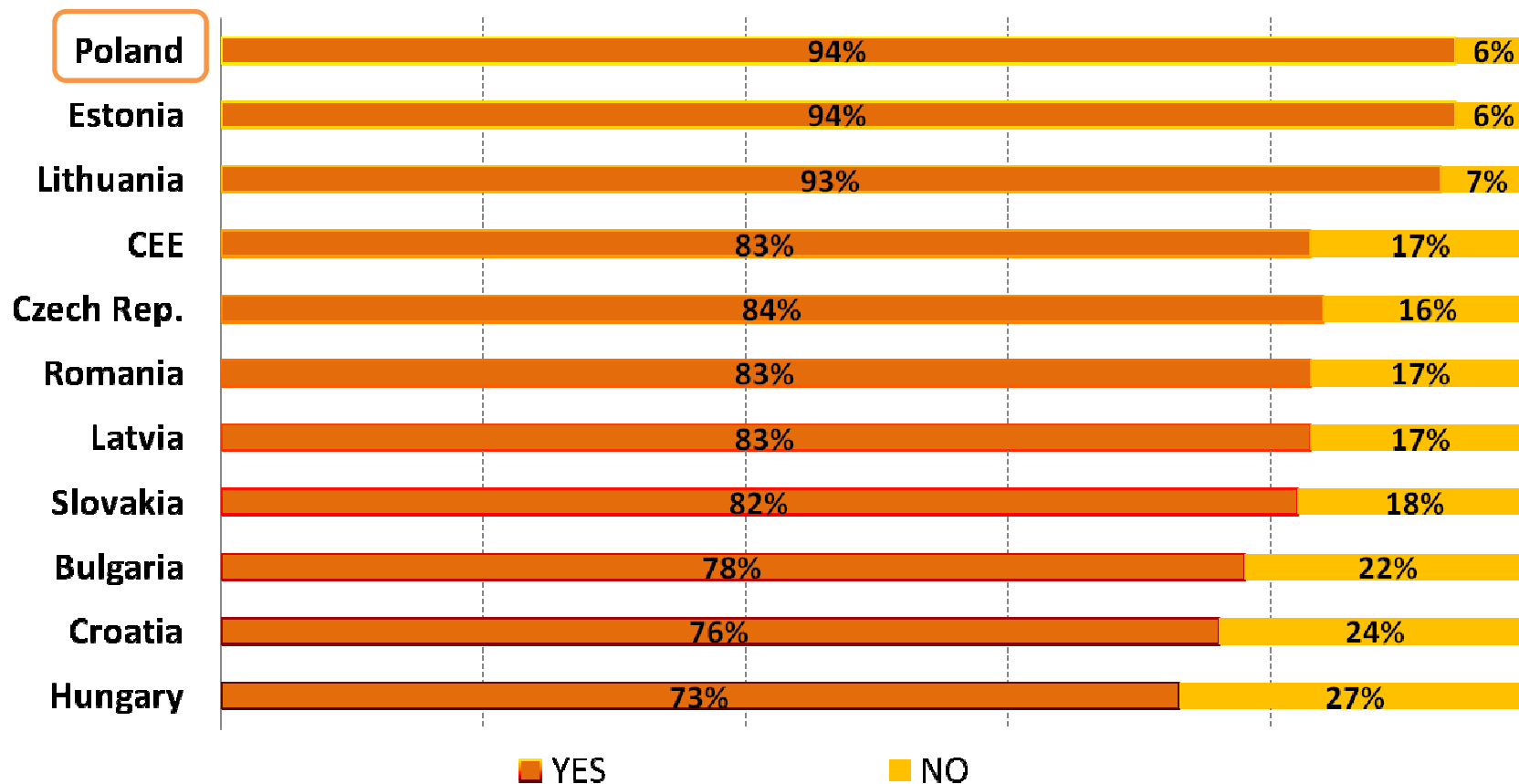
Investment attractiveness of the CEE countries based on the evaluation of 1,623 companies from the region

6 – highly attractive... 1 - unattractive



Economic survey CEE 2013

Would you invest again in the country of your choice?





Thank you for your attention

www.paiz.gov.pl

**00-585 Warszawa, ul. Bagatela 12
tel. (+48 22) 334 98 00, fax (+48 22) 334 99 99
e-mail: post@paiz.gov.pl**

